## TOWN OF DAVIE TOWN COUNCIL AGENDA REPORT

**TO:** Mayor and Councilmembers

FROM/PHONE: Will Allen, Redevelopment Administrator/ (945) 797-2093

PREPARED BY: Will Allen

**SUBJECT:** Resolution

**AFFECTED DISTRICT:** District 1, Townwide

TITLE OF AGENDA ITEM: A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA RATIFYING THE RESOLUTION OF THE DAVIE COMMUNITY REDEVELOPMENT AGENCY AUTHORIZING THE CREATION OF A DIRECT CASH JOB CREATION INCENTIVE PROGRAM FOR THE PURPOSE OF PROVIDING ECONOMIC DEVELOPMENT INCENTIVES FOR COMPANIES RELOCATING OR EXPANDING THEIR FACILITIES WITHIN THE BOUNDARIES OF THE DAVIE COMMUNITY REDEVLOPMENT AGENCY.

**REPORT IN BRIEF:** The Town and the CRA have been approached by the Andrx Corporation concerning an upcoming corporate decision slated to be made at a June 4, 2004 meeting of the Board of Directors of Andrx to determine whether to expand its plant at the Davie location or be relocated out of state. The Town and CRA, of course, are very supportive of keeping this company which has made a major investment in Davie and which employs over 600 workers at Davie facilities and over 1000 in the area. Due to the need to be addressed by the Andrx Board of Directors on June 4 and because this was only submitted very recently it is requested that the Town Council review this matter in a expedited fashion at the May 19, 2004 Town Council meeting.

Meetings and conversations have been held with the Broward Alliance, Broward County, the Town of Davie and the CRA to discuss what actions can be taken to assist in the decision to stay and expand in Davie. The new CEO and professional staff of Andrx are supporting a case to remain in Davie. The Town Council is being requested to ratify three of the four resolutions adopted by the CRA at their May 12, 2004 meeting. These actions are important to show support for keeping this facility at this location and encouraging its growth.

The Town of Davie has already adopted Resolution R-2004-84 on April 21, 2004 supporting the expansion of the pharmaceutical manufacturing plant and approving the future application for the QTI program. A copy of that resolution is attached. The CRA's Resolution R-2004-1 adopted on May 12, 2004 similarly supports the proposed expansion and the application for the QTI Tax Refund Program.

Additionally, actions of the CRA requested by Andrx to assist in making the decision to remain at this location were considered and adopted unanimously at the May 12 meeting. The

resolutions adopted by the CRA and for which ratifications are requested by the CRA include agreeing that the CRA will provide the local share of the Qualified Target Industry Tax Refund Program funding, and creating and then providing an additional incentive based on creating jobs at the Davie location. The application for the Florida QTI Program has been submitted to Enterprise Florida, Inc. through the Broward Alliance. A copy of the analysis of the impacts of the proposed expansion prepared by Broward Alliance is included in the backup information along with a copy of the QTI application. It should be noted that other states/communities offer larger incentives but Davie has an advantage of the existing facility.

The proposal is to add 175 employees who manufacture pharmaceuticals. The average wage per job is \$40,000 per year which is greater that 115% of the average wage in Broward County. The average wage is \$33,595 and 115% of that amount is \$38,364. It should be noted that the proposed expansion of the manufacturing facilities will take place within the existing footprint of the building. The corporate office facilities have already been relocated to Plantation.

The QTI Program is an incentive which permits a refund of property tax based on the number of jobs created. The amount of the incentive is \$3,000 per job which is paid out in a period of four years after the jobs are created. In this case the amount of the rebate totals \$525,000 which is \$3,000 times 175 jobs. The State of Florida provides funding for 80% of this tax rebate with the remaining 20% being the local share. In this case, the CRA will be responsible for the entire local share totaling \$105,000. This amount is payable over a six year period as the jobs are phased in over three years. CRA Resolution R-2004-2 authorizes the expenditure of up to \$105,000 as the local match. It should be noted that Broward County has notified us that they will not participate in this program as the subject property is located within the boundary of a CRA. Broward County Ordinance No. 1999-17 concerns economic incentives which improve real and personal property values and which create new jobs. There are several types of incentives listed including the QTI program and a separate jobs creation incentive. Such incentives require a certain return on their investment. Since this site is located within the Davie CRA, the additional ad valorem taxes will be received for the next 23 years by the Davie CRA. Enterprise Florida, Inc. is aware that the local match is proposed to be paid by the CRA and there is no problem with this approach.

Andrx was also seeking to benefit from the job creation incentive program available from Broward County. This program provides an additional \$2,000 per job for each job created. As stated earlier, Broward County is not participating as the Andrx site is located within the CRA. Normally one-half of the incentive would be paid by Broward County and the other half paid by the municipality in which the company is creating the jobs. The CRA approved a program modeled after the Broward County program by means of Resolution R-2004-3 which utilizes the criteria used by Broward County. Ratification of this resolution is also requested as such an incentive program is a common economic development tool and would have been available to Andrx except for the nonparticipation of Broward County. Other municipalities commonly provide for such incentives. Such an incentive program is consistent with the objectives and goals of the redevelopment plan for the Davie CRA and within the statutory authority in Chapter 163, Florida Statutes.

CRA Resolution R-2004-4 authorizes a cash incentive to Andrx for creating 175 new jobs. The amount of \$350,000 would be paid over a six year period beginning in 2006. The funds are paid

after the jobs are created. An agreement will need to be reached between the CRA and Andrx specifying the terms and conditions of the award of the incentive. There was not sufficient time to prepare this agreement but it will provide details such as a means to verify the number of jobs created and the average wage of these jobs. This will be done after the decision is made by Andrx to expand at the Davie location.

The opportunity to not only keep Andrx at the Davie location but to add 175 jobs over three years and to add \$38.5 million in renovations to the site is an economic winner for the Town of Davie and the CRA as well as being consistent with objectives of the CRA. The proposed expansion will add employment opportunities and increase the value of real property. Objective B-3 of the CRA redevelopment plan is to strive to increase the overall level of economic activity within the community redevelopment area. Policies are elaborated to increase employment opportunities and for the CRA to initiate programs and projects which focus on business development and act as catalysts to leverage additional investment by private enterprise. The total investment requested from the CRA is \$455,000 for both programs and is payable over an extended period of six years. The tax increment taxes received from Andrx exceeds the total requested each and every year presently. The amount of real estate tax is shown in the QTI application indicates the amount is expected to grow to \$680,000 per year by 2007.

It is recommended that the Town Council adopt the three resolutions which support the expansion of the Andrx facility at 4955 Orange Drive. Keeping and expanding this facility and the accompanying jobs is an asset to the entire region. The actions provide increased employment opportunities not to mention keeping the existing jobs, and provide increased income to the CRA and eventually to the Town in an amount much greater than the total of the incentives.

**PREVIOUS ACTIONS:** Resolution R-2004-84 adopted April 21, 2004 by Town Council in general support of the expansion and future QTI application.

**CONCURRENCES:** CRA Resolutions R-2004-1, R-2004-2, R-2004-3, and R-2004-4 adopted May 12, 2004.

FISCAL IMPACT: Has request been budgeted?

The incentives are paid in future years beginning in FY 2006.

If yes, expected cost: \$455,000 over six years to be paid by Davie CRA. \$105,000 for QTI Program and \$350,000 for job incentives.

**RECOMMENDATION(S):** The recommendation is to approve the resolution.

**Attachment(s):** Resolution

Resolution R-2004-84

CRA Resolutions R-2004-1, R-2004-2, R-2004-3, and R-2004-4

QTI Analysis & Application

The above documents are also the backup for the other two proposed

resolutions.

| RESOLUTION _ |  |
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A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA RATIFYING THE RESOLUTION OF THE DAVIE COMMUNITY REDEVELOPMENT AGENCY AUTHORIZING THE CREATION OF A DIRECT CASH JOB CREATION INCENTIVE PROGRAM FOR THE PURPOSE OF PROVIDING ECONOMIC DEVELOPMENT INCENTIVES FOR COMPANIES RELOCATING OR EXPANDING THEIR FACILITIES WITHIN THE BOUNDARIES OF THE DAVIE COMMUNITY REDEVLOPMENT AGENCY.

WHEREAS, the Davie Community Redevelopment Agency has adopted a Redevelopment Plan which includes a statement of an objective to increase the overall economic activity within the community redevelopment area with a policy of helping achieve that objective to increase employment activities and initiation of programs to act as catalysts to leverage additional investment by private enterprise; and

WHEREAS, it is the intent of the Davie Community Redevelopment Agency to provide incentives to new and expanded businesses of diverse industries which create new jobs and improvements to real and personal property within the Davie community redevelopment area; and

WHEREAS, Broward County has adopted an incentive program for encouraging job growth and economic development which includes cash incentives to expanding or relocating companies which create a minimum of one hundred (100) jobs and such jobs pay at least one hundred fifteen (115) percent of the average annual wage; and

WHEREAS, Broward County does not make this incentive program available within the boundaries of a CRA; and

WHEREAS, such incentive programs result in encouraging additional employment activities within the CRA and assist businesses in a making a decision to locate within the boundaries of the CRA.

NOW, THEREFORE, BE IT RESOLVED BY THE TOWN COUNCIL OF THE TOWN OF DAVIE, FLORIDA.

SECTION 1. The Town Council hereby ratifies Resolution R-2004-3 of the Davie Community Redevelopment Agency authorizing the creation of a direct cash job creation incentive program for the purpose of providing economic development incentives for companies relocating or expanding their facilities within the boundaries of the Davie Community Redevelopment Agency.

SECTION 2. The Davie CRA may award a cash incentive to relocating or expanding companies locating within the Davie CRA redevelopment area based on the number of jobs created which pay one hundred fifteen (115) percent or more of the average annual wage within Broward County. The amount of cash incentive shall not exceed two thousand dollars (\$2,000) for each full-time, permanent job created. An analysis must be made as to whether the tax revenue generated to the Davie CRA from the new or expanded business will cover the amount of the actual incentive award within a period not to exceed six (6) years from the date of such award and the CRA will receive a net positive return of at least fifty (50) percent of the total incentive award. A payout schedule for the incentive shall be approved by a resolution adopted by the CRA.

<u>SECTION 3.</u> The award of the cash incentives provided in Section 1 shall be subject to the execution of an agreement between the CRA and the owner(s) of the business or company seeking the incentive which establishes the terms and conditions of the award.

| SECTION 4. This resolution | n shall take effect imme | diately upon its passage and | l adoption |
|----------------------------|--------------------------|------------------------------|------------|
| PASSED AND ADOPTED THIS _  | DAY OF                   | , 2004.                      |            |
|                            | MAYOR/                   | COUNCILMEMBER                |            |
| Attest:                    |                          |                              |            |
| Town Clerk                 |                          |                              |            |
| APPROVED THIS DA'          | Y OF, 2                  | 2004                         |            |